



CalAIM & Eleos Health

Transforming Behavioral Health

Effective July 1, 2023, the California Advancing and Innovating Medi-Cal (CalAIM) program will implement a sweeping payment reform designed to revamp the Medi-Cal healthcare system.

Payment Reform Timeline

Pre-July 1	Starting July 1	Future State
Historically, BH services have been reimbursed at a provisional rate and later reconciled with costs during a settlement process that can take several years.	Payments will shift to a Fee-for-Service (FFS) structure in which services are reimbursed at a fixed rate with no cost reconciliation or settlement.	Reimbursements will follow risk-based incentive models that are designed to drive better overall care quality and population health at a lower cost.

How Eleos Health Can Help

CalAIM Changes + Effects	Eleos Health Solutions
Reimbursements post-July 1 exclude time spent on non-service tasks like travel and documentation, making time management more important	Reduce documentation time by over 50%, with 70%+ of note content automatically generated—allowing providers to focus more on patient care
New payment structure requires new strategies to ensure financial sustainability	Deliver a 5x average ROI over three years, relieving pressure caused by changing budgets
Efficient outcomes tracking and scalable provider training are crucial to success with the future value-based model	Streamline outcomes tracking, generate deep insights on client progress, and facilitate tailored provider feedback and training
Future transition to a value-based model increases the need for effective, evidence-based care	Increase the use of evidence-based techniques by 36% and drive a 3-4x improvement in symptom reduction vs. treatment as usual (TAU)